# ATTOCK PETROLEUM LIMITED SELECTED NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2011

#### 1. LEGAL STATUS AND OPERATIONS

Attock Petroleum Limited (Company) was incorporated in Pakistan as a public limited company on December 3, 1995 and commenced its operations in 1998. The Company was listed on Karachi Stock Exchange on March 7, 2005. The registered office of the Company is situated at 6, Faisal Avenue, F-7/1, Islamabad, Pakistan. The Company is domiciled in Islamabad. The principal activity of the Company is procurement, storage and marketing of petroleum and related products. Pharaon Investment Group Limited Holding s.a.l holds 34.38% (June 30, 2010: 34.38%) shares of the Company.

#### 2. STATEMENT OF COMPLIANCE

The condensed interim financial information of the company for the nine months period ended March 31, 2011 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

#### 3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended June 30, 2010.

		March 31, 2011	June 30, 2010
4.	TRADE AND OTHER PAYABLES	Rs ('	000)
	Creditors	14,390	2,159
	Due to related parties (note 4.1)	13,204,749	9,393,768
	Accrued liabilities	683,153	628,211
	Advance from customers	996,093	1,410,407
	Retention money	32,309	14,687
	Workers' welfare fund	73,440	96,279
	Unclaimed dividend	13,967	8,546
		15,018,101	11,554,057
4.1	Due to related parties		
	National Refinery Limited	3,580,993	2,704,554
	Attock Refinery Limited	9,413,213	6,670,647
	Pakistan Oilfields Limited	10,819	18,414
	The Attock Oil Company Limited	851	-
	Attock Cement Pakistan Limited	9	153
	Workers' profit participation fund	198,864	
		13,204,749	9,393,768

			March 31, 2011 Rs ('0	June 30, 2010 000)
5.	CON	TINGENCIES AND COMMITMENTS		
	(i)	Tax contingency related to proration of expenses against local and export sales for prior years, as per show cause notices of tax department		894,813
	(ii)	Corporate guarantees and indemnity bonds issued by the Company to the Commissioner Inland Revenue, Islamabad		5,223,003
	(iii)	Guarantees issued by bank on behalf of the Company	40,745	40,345
	(iv)	Capital expenditure commitments	292,545	137,485
	(v)	Commitments for rentals of assets under operating lease agreements as at March 31, 2011 amounting to Rs 662,280 thousand (June 30, 2010: Rs 215,756 thousand) payable as follows:	;	
		Not later than one year Later than one year and not later than five years Later than five years	50,899 197,828 413,553	20,282 78,540 116,934
			Nine months to March 31, 2011	Year ended June 30, 2010
6.	PRO	PERTY, PLANT AND EQUIPMENT	Rs ('0	000)
	Oper Addit Dispo		1,019,742 107,809	939,780 209,016
	Cos		(8,573)	(30,441)
	Del	preciation	(3,157)	28,685 (1,756)
	Depr	eciation charge	106,287	127,298
	Closi	ng net book value	1,018,107	1,019,742
	Capit	tal work in progress	257,269	197,475
			1,275,376	1,217,217
7.	LON	G TERM INVESTMENTS IN ASSOCIATED COMPANIES		
	Balar	nce at beginning of the period / year	765,739	733,397
		e of profit of associated companies	77,459	37,302
	ımpa	irment reversal of investment in National Refinery Limited	77,459	5,035 42,337
	Divid	end from associated companies	(15,993)	(9,995)
		nce at end of the period / year	827,205	765,739

	March 31, 2011		June 30	, 2010
	Holding	Amount	Holding	Amount
7.1 The Company's interest in associated companies is as follows:	%	Rs ('000)	%	Rs ('000)
National Refinery Limited- Quoted	1	462,612	1	438,067
Attock Refinery Limited- Quoted	1.56	397,749	1.56	361,613
Attock Information Technology Services				
(Private) Limited- Unquoted	10	7,677	10	6,892
Carrying value on equity method		868,038		806,572
Less: Impairment loss - National Refinery Limiter	d (note 7.2)	(40,833)		(40,833)
		827,205		765,739

<sup>7.2</sup> Impairment loss is based on a valuation analysis carried out as at June 30, 2010 by an external investment advisor engaged by the Company. The recoverable amount has been estimated on a value in use calculation.

## 8. STOCK IN TRADE

It includes Company's share of pipeline stock amounting to Rs 2,052,862 thousand (June 30, 2010: Rs 304,729 thousand) and Rs 1,142,429 thousand (June 30, 2010: Rs 109,970 thousand) held by Pak-Arab Pipeline Company Limited and Pak-Arab Refinery Limited respectively.

March 31,	June 30,
2011	2010
Rs (	'000)

## 9. TRADE DEBTS

Trade debts include following balances due from related parties:

Attock Gen Limited	8,318,866	5,799,693
Pakistan Oilfields Limited	15,313	10,787
Attock Cement Pakistan Limited	36,986	13,296
Attock Refinery Limited	345	791
	8,371,510	5,824,567

		March 31, 2011	June 30, 2010
		Rs (	'000)
10.	ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES		
	Loans and advances	374,168	312,463
	Trade deposits and short term prepayments	45,375	27,492
	Current account balances with statutory authorities	77,574	103,176
	Accrued income	50,818	92,569
	Price differential claim receivable from the Government	47,638	47,638
	Receivable from oil marketing companies under freight pool	218,282	116,238
	Claims receivable	332	844
	Due from related parties- unsecured		
	Staff Pension Fund	10,700	10,700
	Staff Provident Fund	2,082	522
	Attock Information Technology Services (Private) Limited	451	615
	The Attock Oil Company Limited	-	232
	Workers' profit participation fund	-	7,060
	Others	393	355
		827,813	719,904
11.	CASH AND BANK BALANCES		
	Cash in hand	3,296	901
	Bank balances		
	On short term deposits	3,704,000	8,159,000
	On interest/mark-up bearing saving accounts		
	(includes US \$ 103 thousand; 2010: US \$103 thousand) On current accounts	1,481,738	632,798
	(includes US \$ 2,279 thousand; 2010: US \$2,288 thousand)	669,553	482,904
	·	5,855,291	9,274,702
		5,858,587	9,275,603

11.1 Short term deposits of Rs 50,388 thousand (June 30, 2010: Rs 53,405 thousand) were under lien with banks against letters of guarantees and letters of credits.

		Quarter ended		Nine months period ended	
		March 31, March 31,		March 31,	March 31,
		2011	2010	2011	2010
		Rs ('0	00)	Rs (	(000)
12.	OTHER OPERATING INCOME				
	Commission and handling income	334,365	229,538	831,013	622,851
	Mark-up on late payments	198,777	74,279	544,993	177,733
	Exchange gain	5,877	-	41,328	-
	Other income	5,866	22,876	18,977	35,134
		544,885	326,693	1,436,311	835,718

		Quarter ended		Nine months period ended	
		March 31, 2011	March 31, 2010	March 31, 2011	March 31, 2010
		Rs ('0	00)	Rs ('0	00)
13.	FINANCE COST				
	Late payment charges	186,200	71,686	506,226	173,460
	Bank charges	6,177	4,267	19,902	21,366
		192,377	75,953	526,128	194,826
14.	OTHER CHARGES				
	Workers' profit participation fund	72,541	61,272	198,864	171,570
	Worker's welfare fund	27,025	23,342	74,087	150,805
		99,566	84,614	272,951	322,375
15.	PROVISION FOR TAXATION				
	Current	374,000	310,000	1,020,000	782,500
	Deferred	(8,000)	4,500	(7,000)	8,000
		366,000	314,500	1,013,000	790,500
16.	CASH AND CASH EQUIVALENTS				
	Cash and bank balances Short term investments - Held to maturity			5,858,587	7,895,994
	investment in treasury bills			511,273	403,490
	•		- -	6,369,860	8,299,484
17.	TRANSACTIONS WITH RELATED PART	TIES			
	Associated companies				
	Purchase of petroleum products	22,742,939	16,114,910	55,838,849	46,188,612
	Sale of petroleum products	3,970,556	3,032,146	9,957,661	8,716,695
	Commission and handling income	334,365	229,538	831,013	622,851
	Mark-up on late payments	193,609	74,279	526,436	177,733
	Late payment charges	186,200	71,686	506,226	173,460
	Administrative services expense	25,956	2,212	67,147	16,020
	Other related parties				
	Remuneration of Chief Executive and				
	key management personnel including benefits and perquisites	9,383	9,391	39,461	36,451
	Contribution to staff retirement benefits p	olans			
	Staff Pension fund trust	-	-	-	1,647
	Staff Provident fund trust	-	-	-	838
	Contribution to workers' profit	70.544	04.070	400.004	474 570
	participation fund	72,541	61,272	198,864	171,570

## 18. OPERATING SEGMENT

18.1 The financial information has been prepared on the basis of a single reportable segment. Revenue from external customers for products of the company are as follows:

	Quarter ended		Nine months period ended		
	March 31, March 31,		March 31,	March 31,	
	2011	2010	2011	2010	
Product	Rs ('000)		Rs ('000)		
High Speed Diesel	11,745,158	10,412,726	28,268,590	28,507,726	
Furnace Fuel Oil	1,375,380	2,538,117	16,428,039	6,094,117	
Premier Motor Gasoline	3,992,434	1,797,091	9,377,083	5,724,091	
Bitumen	2,903,031	3,642,763	7,500,570	10,764,763	
Others	12,175,116	5,830,723	17,368,362	16,006,240	
	32,191,119	24,221,420	78,942,644	67,096,937	

18.2 Revenues of Rs 9,262,075 thousand (2010: Rs 8,203,029 thousand) were derived from a single customer.

# 19. EARNINGS PER SHARE

Earnings per share previously reported at Rs 40.34 in the financial statements for the nine months ended March 31, 2010 has been restated to Rs 33.61 for 11,520,000 bonus shares issued relating to the year ended June 30, 2010.

### 20. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for circulation to the shareholders by the Board of Directors of the Company on April 19, 2011.

-Sd-Chief Executive -Sd-Director